

LEARNING SCENARIO	
<i>School: 1st Primary School Čakovec</i>	<i>Duration (minutes):</i> 135
<i>Teacher: Ivana Ružić</i>	<i>Students age: 9-12</i>

<i>Topic:</i>	YOUNG ENTREPRENEURS
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<p>Aims:</p> <p>Entrepreneurial Education</p> <p>Outcomes:</p> <p>Association in accordance with the state laws and regulations.</p> <ul style="list-style-type: none"> • To work together in order to obtain cash funds • To manage effectively the funds raised • To aim at the improvement of the association <p>Work forms and methods:</p> <ul style="list-style-type: none"> • group work - documentation of all activities (photos, videos, notes)
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ARTICULATION
Course of action (duration, minutes)
<p>INTRODUCTION</p> <p>Explore, discuss:</p> <p>What is entrepreneurship? Who is entrepreneur? Law for entrepreneurs</p> <p>Agree about collecting materials for a movie</p>
<p>MAIN PART</p> <p>ACTIVITY 1</p> <p>Establishment of association Concept Making Money Benefit of association Methods of making money Efficient use of obtained funds Establish a calendar of events Set up the first activity: a decorative box Determine the production cost Funds used to purchase necessary materials from the initial patrimony Forecast cash flow for the first activities</p>

ACTIVITY 2

Making a decorative box
Students manufacture decorative boxes
Advertising campaign to attract potential buyers
ACTIVITY 3

Sale of decorative boxes
Fair for students, teachers, parents for Valentine's Day

ACTIVITY 4

Analysis of the activity of the association after the first event

ACTIVITY 5

Collect all materials and make a movie about this activity.

CONCLUSION

Presentation of students movies.

Methods

presentation
talk
interactive exercise / simulation on the computer

interview
demonstration

Work forms

individual work
work in pairs
group work

Material/means:

Literature

PERSONAL OBSERVATIONS, COMMENTS AND NOTES